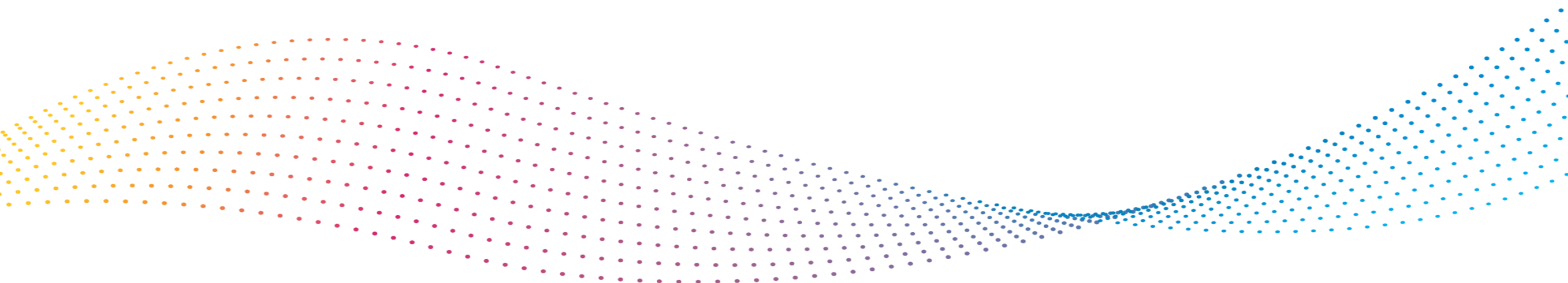
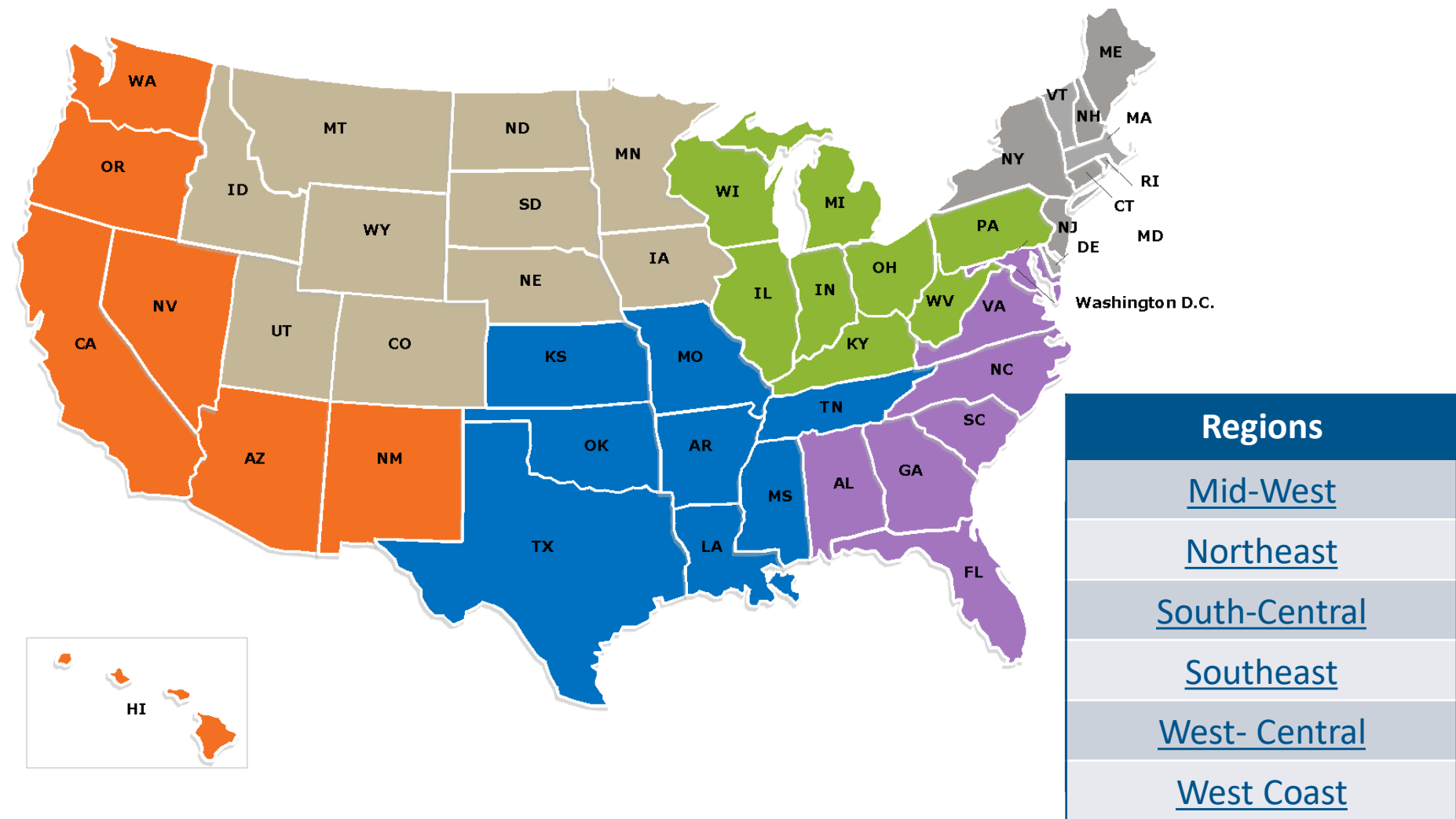


Sales Leadership Contacts



Regional Sales Leadership



Broker Leader Structure

Two Distinct Roles

Field Agency Manager

- Manager – Senior Director Level:
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Field Agency Managers, Direct Reports

Sales Executive

- Senior SE or SE
- Directly Reports to a Field Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support

Mid-West

Name	Title	State	Phone Number	Email
Sayetta Redmond-Reid	Sales Executive	IL	708-321-0563	Sayetta.L.RedmondReid@CENTENE.COM
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Kyle Ingraham	Sales Executive	MI	313-701-1243	Kyle.Ingraham1@mhplan.com
Kimberly Scott	Field Agency Manager	KY	859-512-7857	Kimberly.Scott2@wellcare.com
Sandra Volk	Sales Executive	MO	314-243-0478	sandra.volk@centene.com
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Northeast

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Maximo Luna	Sales Executive	NY	New York	917-670-9378	mluna@fideliscare.org
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Northeast continued

Name	Title	State	Sub- Region	Phone Number	Email
Patrick MacLeod	Field Agency Manager	NH	Tampa	603-718-4961	patrick.macleod@wellcare.com
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Luis Castro	Sales Executive	NJ	Newark	862-259-0515	luis.castro@wellcare.com
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South-Central

Name	Title	State	Sub- Region	Phone Number	Email
April Davis	Sales Executive	AR	Little Rock Proper	501-304-5774	April.G.Davis@CENTENE.COM
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Herschel Marcy	Sales Executive	KS	Kansas City Metro	417-321-1538	herschel.d.macy@centene.com
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South-Central continued

Name	Title	State	Sub- Region	Phone Number	Email
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Southeast

Name	Title	State	Sub- Region	Phone Number	Email
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Southeast continued

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West- Central

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Harmony Clayton	Field Sales Manager	OR	971-727-6229	harmony.clayton@healthnet.com
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West Coast

Name	Title	State	Sub- Region	Phone Number	Email
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Robert Scherb	Sales Executive	CA	Los Angeles	818-389-1738	robert.x.scherb@healthnet.com
Stella Sanchez	Field Agency Manager	CA	Ventura, Central and Northern CA	714-715-7739	stella.sanchez@wellcare.com
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Stanley Robinson	Sales Executive	CA	Northern CA	916-235-0563	stanley.robinson@centene.com
Todd Alvarez	Field Agency Manager	CA	Los Angeles, Orange Counties, San Diego, Riverside, San Bernardino & Imperial	714-934-3378	todd.a.alvarez@healthnet.com
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Kathleen Llado-Franzke	Sales Executive	CA	Los Angeles	818-577-9126	kathleen.m.llado-Franzke@healthnet.com
Connie Tam	Field Agency Manager	CA		408-823-4685	connie.y.tam@healthnet.com